



Nourishing ideas.  
Nourishing people.

## Southern Legislative Conference

Memphis, Tennessee

Presented by:

D. Tomme Beevas

Director, Community Involvement



*> Cargill: our company*

*>More than 131,000 employees*

*>Located in 66 countries*

*>More than \$108 billion in revenue*

*>Private, family-owned since 1865*





# Cargill's Vision



Our *purpose* is to be the global leader in nourishing people.

Our *mission* is to create distinctive value.

Our *approach* is to be trustworthy, creative and enterprising.

# Cargill touches lives in more ways than you'd imagine



From formula that helps infants grow



to icing on birthday cakes



to zero-calorie sweetener in your coffee



to hamburgers on the grill



to foam cushions in couches and cars



# Cargill at a Glance

**North America**  
20% of net worth  
52,807 employees

**Latin America**  
18% of net worth  
16,093 employees

**Europe/Africa**  
48% of net worth  
14,836 employees

**Asia/Pacific**  
14% of net worth  
14,407 employees





# Cargill in the Southern U.S.



## Valuable Numbers:

- 12,000 employees
- 111 Locations
- \$4 million+ financial contributions
- \$5 million to local United Way agencies

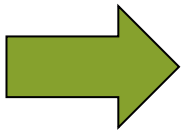
# Snapshot of Cargill Brands





*It is a part of everything we do....*

It is a company-wide commitment to apply our global knowledge and experience to help meet complex economic, environmental and social challenges wherever we do business.



Corporate Responsibility is integral to how we live our vision to be the global leader in ***nourishing people***.





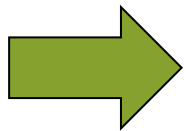
Working together to address complex environmental and social challenges confronting our communities

Contributing \$62 million to support programs these strategic areas:

**Nutrition and health** – focusing on long-term solutions to hunger, access to basic health care and improving youth nutrition and wellness.

**Environmental stewardship**- investing in projects that protect and improve access to water, provide conservation education and promote sustainable agriculture practices.

**Education**– supporting programs that improve access to education for children that strengthen skills in science, engineering and technology.



*Implementing local community engagement strategies through 327 employee-driven Cargill Cares Councils.*

# Partnerships



Defending dignity.  
Fighting poverty.



BILL & MELINDA  
GATES foundation



CONSERVATION  
INTERNATIONAL





# Global Food Security

*Meeting the world's growing food needs*



**Six dimensions must work together to maximise food security**



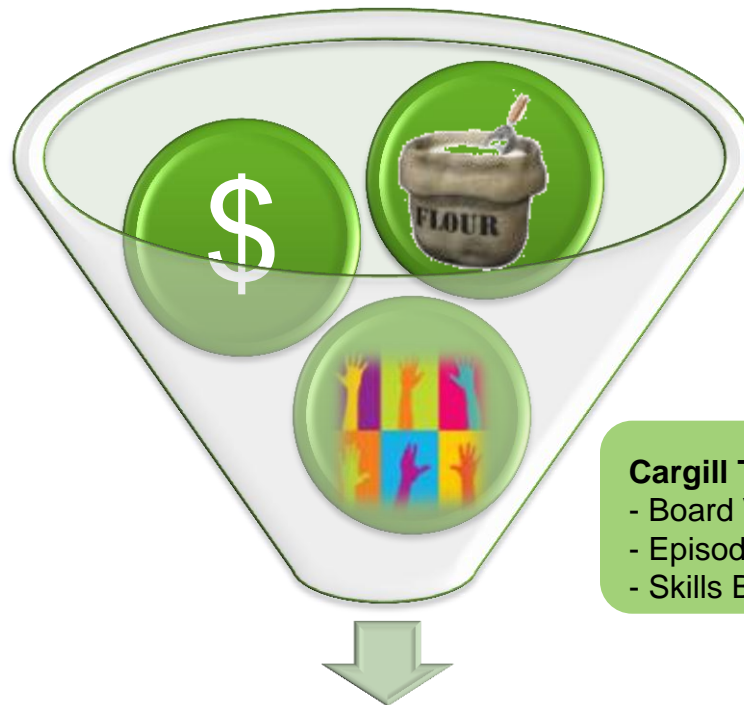


# U.S. Hunger Relief

Fighting hunger in multiple ways: funds, product donations and volunteers.

**Cargill Funds:**

- Emergency hunger relief efforts
- Long-term solutions to end hunger



**Cargill Products:**

- Food ingredients
- Consumer products

**Cargill Talent:**

- Board Volunteers
- Episodic Volunteers
- Skills Based Volunteers

***Public-Private Partnerships***



# Nourishing Community Partnerships:

## We seek to:

- Partner with organizations where our involvement can make a distinctive contribution and create solutions
- Solve real and underlying problems rather than treat symptoms
- Support projects/programs that align with our business and community needs
- Engage our employees and leverage their expertise to strengthen partnerships
- Provide opportunities for collaboration

***Partnerships can be a powerful force.***



# U.S. Hunger Relief



## Feeding America

- **Food Safety** – ServSafe Food Safety Program
- **Community Kitchen** – Create jobs in the food service industry
- **Nutrition Network** – Support best practices in nutrition education
- **National Produce Program** – 19.2 million pounds of fresh produce available
- **Product Donations** – Cargill is the largest supplier of eggs to bring more protein to those in need
- **Improving Capacity & Product Sourcing** – Local support for hundreds of agencies within the FA network

- **NEW** Expanding our support \$3 million commitment to
  - Expand and strengthen Feeding America's Food Safety Program
    - Training Feeding America's 200 network food banks on best practices
    - Working with AIB International to audit the network on food safety
  - Support Feeding America's Product Sourcing
  - Support Hunger-Free Minnesota Campaign to 2ndHarvest Heartland





# Southern U.S. Hunger Relief

*Multiple Approaches. One Solution.*

**HOW** we support:

- **Funding:** \$1.3 million to combat hunger
  - Examples: \$400,000+ Second Harvest Food Bank of Greater New Orleans – delivery vehicles | thousands meals | 9-A-Day program ending childhood hunger and improving nutrition
- **Products:** Donating staples like protein, flour and salt
  - Examples: Saginaw Food Bank, Texas – donating flour to local food bank for individuals needing assistance
- **Talent:** 14,000 volunteer hours
  - Examples: Multiple Cargill-led efforts in Memphis, TN – Family Baskets



# Southern U.S. Hunger Relief

*Multiple Approaches. One Solution.*

**WHAT** we support:

- **Immediate Hunger Relief:**
  - Cash & Product Donations across 9 states
- **Program Support:**
  - Kids Café – nutritious meals after school and during summer
  - Backpack programs – nutritious snacks for kids to take home during the weekends and summers
  - Nutrition education programs
- **Infrastructure Support:**
  - Capital Support for kitchens and equipment
  - Skills-Based Volunteers



# Southern U.S. Hunger Relief

*Multiple Approaches. One Solution.*

**WHY** we support:

- We believe that everyone should have access to safe, affordable and nutritious food. And we're committed to using our knowledge and expertise in food and agriculture to help make that happen.
- As a food company, Cargill has an important role in fighting hunger in our communities around the world, including here in the South.
- Hunger is a complex problem that cannot be solved by one entity alone; public-private partnerships can be a powerful force.
- Our *purpose* is to be the global leader in nourishing people.

***Partnerships can be a powerful force.***





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